

UNIVERSITY: BUCHAREST UNIVERSITY OF ECONOMIC STUDIES

FACULTY: *Business Administration in foreign languages*

Post-graduate program for training and continuous professional development: Leadership and social influence
(*taught in English*)

Type of programme: FULL TIME

Bachelor's field of studies fundamenting the program : Business Administration

Academic qualification fundamenting the program: Business Administration

Professional competencies:

C 5.2. Correlated analysis and constructive interpretation of techniques and tools specific to decision-making processes for application in new programs and projects in order to increase the performance of the organization

C 5.4. Using advanced criteria and methods to evaluate the decision-making process in programs and projects to increase the performance of organizations

C 5.5. Complex substantiation of decisions within programs and projects based on advanced qualitative and quantitative methods

Curriculum

starting with the academic year: 2021-2022

Nr. crt.	Subject	Teaching activities					Number of credits per subject	Assessment
		C	S	L	P	AP		
1.	<i>Power and Influence</i>	3	6				1	V
2.	<i>Relations and sources of power</i>	3	6				1	V
3.	<i>Power networks</i>	3	6				1	V
4.	<i>Models of leadership</i>	3	6				1	V
5.	<i>Speaking and acting with power</i>	3	6				1	V
6.	<i>Leadership and getting things done</i>	3	6				1	V
7.	<i>Linking power and influence to the reality</i>	3	6				1	V
8.	<i>Project capstone</i>				2	5	1	V
Total		70 ore					8	
Certification exam							2	E

Rector,

Prof. univ. dr. Nicolae ISTUDOR

Dean,

Conf. univ. dr. Tănase Stamule

Program director,

Conf. univ. dr. Tănase STAMULE